



Herbal/Traditional Products in Dominican Republic

September 2025

KEY DATA FINDINGS

2025 DEVELOPMENTS

Appreciation for herbal products stems from cultural tradition and is strengthened by the growing trend toward valuing natural ingredients

Herbalife remains a leader in herbal products, but faces growing challenges in connecting with new generations of Dominican consumers

Pharmacy chains are expanding their comprehensive health and wellness positioning with a growing portfolio of natural/herbal products

PROSPECTS AND OPPORTUNITIES

The perception of the health benefits of natural herbal formulations is expanding among new generations of Dominicans

Offering of botanical adaptogens in early stages of penetration in the Dominican market

Talks about the possible decriminalisation of cannabis and hemp are growing in the country

CATEGORY DATA

Table 1 - Sales of Herbal/Traditional Products: Value 2020-2025

Table 2 - Sales of Herbal/Traditional Products: % Value Growth 2020-2025

Table 3 - NBO Company Shares of Herbal/Traditional Products: % Value 2021-2025

Table 4 - LBN Brand Shares of Herbal/Traditional Products: % Value 2022-2025

Table 5 - Forecast Sales of Herbal/Traditional Products: Value 2025-2030

Table 6 - Forecast Sales of Herbal/Traditional Products: % Value Growth 2025-2030

Consumer Health in Dominican Republic - Industry Overview

EXECUTIVE SUMMARY

Consumer Health in 2025: The big picture

Key trends in 2025

Competitive landscape

Channel developments

What next for consumer health?

MARKET INDICATORS

Table 7 - Consumer Expenditure on Health Goods and Medical Services: Value 2020-2025

Table 8 - Life Expectancy at Birth 2020-2025

MARKET DATA

Table 9 - Sales of Consumer Health by Category: Value 2020-2025

Table 10 - Sales of Consumer Health by Category: % Value Growth 2020-2025

Table 11 - NBO Company Shares of Consumer Health: % Value 2021-2025

Table 12 - LBN Brand Shares of Consumer Health: % Value 2022-2025

Table 13 - Penetration of Private Label by Category: % Value 2020-2025

Table 14 - Distribution of Consumer Health by Format: % Value 2020-2025

Table 15 - Distribution of Consumer Health by Format and Category: % Value 2025

Table 16 - Forecast Sales of Consumer Health by Category: Value 2025-2030

Table 17 - Forecast Sales of Consumer Health by Category: % Value Growth 2025-2030

APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventive medicine

Switches

DISCLAIMER

DEFINITIONS

SOURCES

Summary 1 - Research Sources

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