



Euromonitor
International

Spirits in Guatemala

June 2025

Table of Contents

KEY DATA FINDINGS

2024 DEVELOPMENTS

Spirits sales continue to rise, led by aguardiente and growing interest in tequila
Industrias Licoreras de Guatemala SA continues to dominate the spirits market
Small grocers retailers the most important channel for spirits

PROSPECTS AND OPPORTUNITIES

English gin to lead growth, but aguardiente will remain dominant
Industrias Licoreras de Guatemala will continue to dominate the market
Health-conscious consumers drive demand for lower-alcohol spirits

CATEGORY BACKGROUND

Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology
Summary 1 - Benchmark Brands 2024

CATEGORY DATA

Table 1 - Sales of Spirits by Category: Total Volume 2019-2024
Table 2 - Sales of Spirits by Category: Total Value 2019-2024
Table 3 - Sales of Spirits by Category: % Total Volume Growth 2019-2024
Table 4 - Sales of Spirits by Category: % Total Value Growth 2019-2024
Table 5 - Sales of Spirits by Off-trade vs On-trade: Volume 2019-2024
Table 6 - Sales of Spirits by Off-trade vs On-trade: Value 2019-2024
Table 7 - Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2019-2024
Table 8 - Sales of Spirits by Off-trade vs On-trade: % Value Growth 2019-2024
Table 9 - Sales of Dark Rum by Price Platform: % Total Volume 2019-2024
Table 10 - Sales of White Rum by Price Platform: % Total Volume 2019-2024
Table 11 - Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2019-2024
Table 12 - Sales of English Gin by Price Platform: % Total Volume 2019-2024
Table 13 - Sales of Vodka by Price Platform: % Total Volume 2019-2024
Table 14 - Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2019-2024
Table 15 - GBO Company Shares of Spirits: % Total Volume 2020-2024
Table 16 - NBO Company Shares of Spirits: % Total Volume 2020-2024
Table 17 - LBN Brand Shares of Spirits: % Total Volume 2021-2024
Table 18 - Forecast Sales of Spirits by Category: Total Volume 2024-2029
Table 19 - Forecast Sales of Spirits by Category: Total Value 2024-2029
Table 20 - Forecast Sales of Spirits by Category: % Total Volume Growth 2024-2029
Table 21 - Forecast Sales of Spirits by Category: % Total Value Growth 2024-2029

Alcoholic Drinks in Guatemala - Industry Overview

EXECUTIVE SUMMARY

Alcoholic drinks in 2024: The big picture
2024 key trends
Competitive landscape
Retail developments
On-trade vs off-trade split
What next for alcoholic drinks?

MARKET BACKGROUND

Legislation
Legal purchasing age and legal drinking age

Drink driving
Advertising
Smoking ban
Opening hours

TAXATION AND DUTY LEVIES

OPERATING ENVIRONMENT

Contraband/parallel trade
Duty free
Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 22 - Retail Consumer Expenditure on Alcoholic Drinks 2019-2024

MARKET DATA

Table 23 - Sales of Alcoholic Drinks by Category: Total Volume 2019-2024
Table 24 - Sales of Alcoholic Drinks by Category: Total Value 2019-2024
Table 25 - Sales of Alcoholic Drinks by Category: % Total Volume Growth 2019-2024
Table 26 - Sales of Alcoholic Drinks by Category: % Total Value Growth 2019-2024
Table 27 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2024
Table 28 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2024
Table 29 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2024
Table 30 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2024
Table 31 - GBO Company Shares of Alcoholic Drinks: % Total Volume 2020-2024
Table 32 - Distribution of Alcoholic Drinks by Format: % Off-trade Value 2019-2024
Table 33 - Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2024
Table 34 - Forecast Sales of Alcoholic Drinks by Category: Total Volume 2024-2029
Table 35 - Forecast Sales of Alcoholic Drinks by Category: Total Value 2024-2029
Table 36 - Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2024-2029
Table 37 - Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2024-2029

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SOURCES

Summary 2 - Research Sources

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